

OMNIA Partners

Contract #R191815

Furniture, Installation and Related Services

Contract effective 5/1/20 - 4/30/25

| Manufacturer | \$0-\$25,000 | \$25,001-\$100,000 | \$100,001-\$250,000 | \$250,001+ |
|--------------------------------------|--------------|--------------------|---------------------|------------|
| Amtab | 29% | 30% | 31% | 32% |
| Aurora Storage | 33% | 32% | 34% | 35% |
| Balt / Mooreco | 37% | 38% | 41% | 42% |
| Best-Rite / Mooreco | 37% | 38% | 41% | 42% |
| Vanerum & Soft Seating / Mooreco | 28% | 30% | 33% | 35% |
| Bird-in-Hand / Childcraft | 68% | 69% | 70% | 71% |
| Brodart | 47% | 48% | 50% | 52% |
| Califone | 3% | 7% | 10% | 13% |
| Carpets for Kids | 20% | 22% | 25% | 27% |
| CEF | 20% | 22% | 25% | 27% |
| Children's Factory | 18% | 20% | 23% | 25% |
| Classroom Select | 69% | 70% | 71% | 71% |
| Classroom Select — Contemporary | 71% | 71% | 72% | 73% |
| Classroom Select — Inspo | 67% | 68% | 69% | 70% |
| Classroom Select — NeoClass | 67% | 68% | 69% | 70% |
| Classroom Select — Traditional | 71% | 71% | 72% | 73% |
| Royal Seating | 71% | 72% | 73% | 74% |
| Copernicus — not including Irover | 28% | 30% | 33% | 35% |
| Diversified Woodcrafts | 50% | 52% | 54% | 55% |
| Draper | 8% | 11% | 12% | 14% |
| Dukane | 36% | 38% | 40% | 42% |
| EKO | 34% | 35% | 36% | 37% |
| Everlast Climbing | 2% | 3% | 4% | 5% |
| Eurotech | 39% | 41% | 43% | 45% |
| Fire King | 34% | 35% | 37% | 39% |
| Fleetwood | 20% | 22% | 25% | 27% |
| Ghent | 34% | 36% | 39% | 40% |
| Global | 36% | 38% | 41% | 42% |
| Global — Offices To Go | 42% | 44% | 46% | 48% |
| Haskell | 36% | 38% | 40% | 42% |
| High Point | 48% | 50% | 52% | 53% |
| Interior Concepts | 40% | 42% | 44% | 45% |
| Ironwood | 42% | 43% | 45% | 47% |
| KFI Seating | 47% | 48% | 50% | 52% |
| Legend Fitness | 1% | 2% | 3% | 5% |
| Luxor | 18% | 20% | 23% | 25% |
| Martin Yale | 2% | 4% | 6% | 9% |
| Media Technologies | 36% | 38% | 40% | 42% |

| Manufacturer | \$0-\$25,000 | \$25,001-\$100,000 | \$100,001-\$250,000 | \$250,001+ |
|--|--------------------------------|--------------------|---------------------|------------|
| Monaco LLC | 10% | 12% | 16% | 18% |
| National Public Seating / Oklahoma Sound | 35% | 37% | 40% | 41% |
| Nook | 20% | 22% | 25% | 27% |
| Paragon Furniture | 35% | 36% | 37% | 38% |
| Paragon Industries | 2% | 2% | 3% | 4% |
| Perpetual | 46% | 47% | 48% | 50% |
| Plymold | 39% | 40% | 41% | 42% |
| Projects by Design | Value added service: No Charge | | | |
| RFM Seating | 29% | 31% | 33% | 35% |
| Republic Storage (KC Bin) | 26% | 28% | 31% | 32% |
| Sandusky Lee | 11% | 14% | 17% | 19% |
| School Specialty F & E Catalog | 14% | 14% | 14% | 14% |
| Screenflex | 1% | 1% | 2% | 2% |
| Smith System | 20% | 22% | 25% | 27% |
| Tenjam | 36% | 38% | 40% | 42% |
| Tesco | 26% | 28% | 31% | 33% |
| Ubtech Robotics Corp. | 1% | 1% | 1% | 1% |
| Ultra Play | 2% | 2% | 2% | 2% |
| Ultra Site | 4% | 5% | 7% | 8% |
| Waddell | 39% | 40% | 41% | 42% |
| WB Mfg. | 57% | 58% | 59% | 59% |

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| AIS (Leominster) | School Specialty is an authorized dealer for AIS under contract #R191801. Please contact your School Specialty representative for pricing details. |
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All products are priced FOB to all member agencies within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied at actual charges on a separate line.

Delivered pricing provides for dock/tailgate delivery during normal business hours (8:00 am - 4:00 pm, Monday-Friday). Additional delivery requirements such as inside delivery, lift gate, limited access sites, and the exception of weekend deliveries will incur an additional expense and will be the responsibility of the member.

Installation costs, if necessary, will be quoted on a job-by-job basis with a minimum charge of \$30.00 per hour, not to exceed \$65.00 per hour including orders that may have prevailing wage requirements. In circumstances where there are installation delays outside of standard installation timelines, there can be additional billing of warehousing/storage fees at current market rate.

Discounts will remain firm for the term of this contract. In addition, School Specialty reserves the right to provide deeper discounts than those listed above based on the size and scope of the opportunity. New manufacturer list prices will be provided when available, with every effort made to provide 30 days advance notice. School Specialty F&E catalog discount is also free freight on all items with a 6 or 9 item number prefix.

Questions? Contact your School Specialty representative.