

Contract # MA675 Education Furniture

Effective Dates 8/26/2019 - 8/25/2024

General Education Furniture

Discount tiers reflect FOB Destination

Manufacturer	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
Alumni	43.00%	44.00%	45.00%	46.00%	47.00%
Amtab	50.50%	51.00%	52.00%	53.00%	53.50%
Childcraft	64.00%	65.00%	66.00%	67.00%	68.00%
Classroom Select	64.00%	65.00%	66.00%	67.00%	68.00%
Community	40.00%	41.00%	42.00%	43.00%	44.00%
Diversified Woodcrafts	37.00%	38.00%	39.00%	40.00%	41.00%
Eurotech	52.00%	53.00%	54.00%	55.00%	56.00%
Fleetwood	25.00%	27.00%	29.00%	31.00%	33.00%
Fomcore	25.00%	26.00%	27.00%	28.00%	29.00%
Horizon Seating	39.00%	40.00%	41.00%	42.00%	43.00%
IFC	40.00%	41.00%	42.00%	43.00%	44.00%
Interior Concepts	25.00%	26.00%	27.00%	28.00%	29.00%
KFI	50.00%	51.00%	52.00%	53.00%	54.00%
Marvel	25.00%	26.00%	27.00%	28.00%	29.00%
Media Technologies	40.00%	41.00%	42.00%	43.00%	44.00%
Mien	18.00%	19.00%	20.00%	21.00%	22.00%
Mooreco	33.00%	34.00%	35.00%	36.00%	37.00%
National Public Seating	40.00%	41.00%	42.00%	43.00%	44.00%
OFM	55.00%	56.00%	57.00%	58.00%	59.00%
Royal Seating	64.00%	65.00%	66.00%	67.00%	68.00%
Sico	25.00%	26.00%	27.00%	28.00%	29.00%
Paragon Furniture	25%	26%	28%	31%	33%
Hon Mfg	38%	40%	42%	43%	44%
Global Office To Go	31%	33%	35%	37%	39%
Global Seating and Desks	27%	29%	31%	33%	35%
Frasch	27%	29%	30%	32%	34%
Smith Systems	25.00%	26.00%	27.00%	28.00%	29.00%
Tenjam	25.00%	26.00%	27.00%	28.00%	29.00%
USA Capitol	43.00%	44.00%	45.00%	46.00%	47.00%
Wisconsin Bench	58.00%	59.00%	60.00%	61.00%	62.00%

Filing, Storage, & Accessories

Manufacturer	Collection	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
Classroom Select	Standard & Premium Files	64.00%	65.00%	66.00%	67.00%	68.00%
Edsal	Standard Metal Shelving & Bookcases	37.00%	38.00%	39.00%	40.00%	41.00%
Fleetwood	Standard Laminate Cabinet & Shelving	25.00%	27.00%	29.00%	31.00%	33.00%
Norsons	Standard Laminate Bookcases	46.00%	47.00%	48.00%	49.00%	50.00%
KC Bin/Republic Storage	Standard & Deluxe Metal Shelving & Cabinets	37.00%	38.00%	39.00%	40.00%	41.00%
Sandusky Lee	Standard Metal Cabinet & Shelving	46.00%	47.00%	48.00%	49.00%	50.00%
Wisconsin Bench	Standard Laminate Cabinet & Shelving	58.00%	59.00%	61.00%	61.00%	62.00%

Carts

Manufacturer	Collection	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
Bretford	Device Carts & Booktrucks	10.00%	11.00%	12.00%	13.00%	14.00%
Edsal	Utility Carts	37.00%	38.00%	39.00%	40.00%	41.00%
Fleetwood	General Mobile Storage Carts	25.00%	27.00%	29.00%	31.00%	33.00%
Ironwood	General Mobile Storage Carts	45.00%	46.00%	47.00%	48.00%	49.00%
Mooreco	Charging & AV Carts	33.00%	34.00%	35.00%	36.00%	37.00%
National Public Seating	Lecterns & Podiums	40.00%	41.00%	42.00%	43.00%	44.00%
Sandusky Lee	Utility Carts	46.00%	47.00%	48.00%	49.00%	50.00%
Smith Systems	Classroom Storage & Bookcarts	25.00%	26.00%	27.00%	28.00%	29.00%
WB Manufacturing	Charging Carts	58.00%	59.00%	60.00%	61.00%	62.00%

Lockers

Manufacturer	Collection	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
KC Bin/Republic	Standard & Deluxe Metal Lockers	25.00%	26.00%	27.00%	28.00%	29.00%
Childcraft	Early Childhood Lockers	64.00%	65.00%	66.00%	67.00%	68.00%

Portable Stages and Risers

Manufacturer	Collection	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
Amtab	Standard & Portable Stages & Risers	50.50%	51.00%	52.00%	53.00%	53.50%
National Public Seating	Standard & Portable Stages & Risers	40.00%	41.00%	42.00%	43.00%	44.00%
Sico	Standard & Portable Stages & Risers	25.00%	26.00%	27.00%	28.00%	29.00%

Cafeteria Tables and Seating

Manufacturer	Collection	% Discount \$5,000 or Less	% Discount \$5,001 to \$20,000	% Discount \$20,001 to \$50,000	% Discount \$50,001 to \$150,000	% Discount Over \$150,000
Amtab	Standard Cafeteria Tables	50.50%	51.00%	52.00%	53.00%	53.50%
Classroom Select	Standard Cafeteria Tables & Seating	64.00%	65.00%	66.00%	67.00%	68.00%
ISI	Standard & Deluxe Café, Booth, & Seating	25.00%	26.00%	27.00%	28.00%	29.00%
Sico	Standard Cafeteria Tables	25.00%	26.00%	27.00%	28.00%	29.00%



All products are priced FOB within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied as actual charges. Delivered pricing provides for dock/tailgate delivery. Installation: Standard installation to be quoted and cost will not exceed 15% of the order total. Prevailing Wage/Union installation to be quoted and cost will not exceed 28% of the order total. Discount tiers reflect FOB Destination.



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